

# Marketing Resources Summer '24

Stay informed about our **summer seasonal** tool kit with this digital guide or visit our site at **MoreRetailPower.com**.

# **Educational Resources**

#### SHARPEN YOUR SKILLS WITH THESE SUGGESTED SEASONAL MODULES.

Enjoy a sneak peek at our training modules for summer products below. We have several ways for you to offer this training to your employees, which includes:

- Utilizing our training platform, www.partnertraining365.merck-animal-health-usa.com
- Downloading our modules on MoreRetailPower.com to upload to your LMS.
- Downloading our 1-page training sheets on MoreRetailPower.com to keep at your registers or in your break room.

Visit one of the above sites or contact your Merck Animal Health sales representative for more information.

# CATTLE



SAFE-GUARD®

(fenbendazole)



**Cattle Herd Health** 



**Herd Health** 

**Merck Minute** 



Prevent Pinkeye in Cattle Merck Minute

Click images to learn MORE!

# HORSE



# DOGGOAT1Image: Safe-GUARD\*<br/>Canine Dosing<br/>TrainingImage: Safe-GUARD\*<br/>Canine Dosing<br/>Merck MinuteImage: Safe-GUARD\*<br/>Goat Health<br/>TrainingImage: Safe-GUARD\*<br/>Goat Health<br/>Merck Minute



Contact your Merck Animal Health representative or visit **MoreRetailPower.com** for more information.

# Cattle Health Focus

#### WHEN PASTURES ARE GREEN, CATTLE STILL NEED CARE.

Summer is when internal parasites are most active and when external parasites and the organisms they carry can cause stress and harm herd health.

# **Controlling Parasites**

SAFE-GUARD® (fenbendazole) features broad-spectrum activity against internal parasites. Choose one of several great options of form and application.

# PRODUCTS FOR INTERNAL PARASITE CONTROL



SAFE-GUARD<sup>®</sup> (fenbendazole) Suspension 1 Liter UIN: 069293 UPC: 021784046718 1 Gallon UIN: 069292 UPC: 021784467100 10 Liter UIN: 149872 UPC: 8713184153005





SAFE-GUARD® (fenbendazole) 0.5% **Dewormer Pellets** 10 lb Bag UIN: 213654 UPC: 021784068161 Additional sizes available. UPC varies by manufacturer

SAFE-GUARD® (fenbendazole) Paste

92 am Svringe UIN: 066958 UPC: 021784471923 290 gm Syringe UIN: 145738 UPC: 021784472296 290 gm Dosing Kit UIN: 066951 UPC: 021784098502



SAFE-GUARD® (fenbendazole) **Range Cubes** UPC: Varies by manufacture

> **Click images** to learn MORE!

# Vaccinate: Protect Against **Respiratory Disease**

Respiratory diseases are one of the most common and costly infections plaguing the cattle industry. Defend your herd from viral and bacterial infections with our trusted vaccines.

# Grow: Maximize **Growth Potential**

Healthy growing cattle are the key to success in any operation. Producers can maximize their cattle's weight gain by optimizing their available nutrition.

# BOVILIS® RESPIRATORY VACCINES

**BOVILIS® NASALGEN®** 3-PMH 10 Dose UIN: 178746 UPC: 662858925517 50 Dose UIN: 196971 UPC: 662858925524

25x1 Dose

UIN: 196306

UPC: 662858925500



VISTA® ONCE SQ 10 Dose UIN: 042978 UPC: 662858905021 50 Dose UIN: 006340 UPC: 662858905052

### RALGRO<sup>®</sup> (zeranol Implants) FOR COW-CALF OPERATIONS



**RALGRO<sup>®</sup>** 1x24 Dose UIN: 067089 UPC: 5017363035728 10x24 Dose UIN: 067110 UPC: 5017363035711 Implant Gun UIN: 065481 UPC: 300615076019



# **Ectoparasiticides**

#### NEW PACKAGING IN STORES NOW

This spring, check out our great new Ectoparasiticides packaging for ULTRA BOSS<sup>®</sup>, ULTRA SABER<sup>™</sup>, SYNERGIZED DELICE<sup>®</sup> and DOUBLE BARREL<sup>®</sup> VP Ear Tags.

# **PRODUCTS FOR EXTERNAL PARASITE CONTROL**



ULTRA BOSS<sup>®</sup> Pour-On Insecticide

Quart UIN: 169967 UPC: 300615260029 5 Liter UIN: 167882 UPC: 662858955859



ULTRA SABER™ Pour-On Insecticide

900 mL UIN: 169945 UPC: 300615478011 5 Liter UIN: 168958 UPC: 662858852332



SYNERGIZED DELICE® Pour-On Insecticide

**5 Liter UIN:** 168042 **UPC:** 662858342215



DOUBLE BARREL® VP Ear Tags (COMING SOON)

**15x20 Box UIN:** 166666 **UPC:** 300615004012

> Click images to learn MORE!

# MERCHANDISING



Ectoparasiticides Solution Center Header US-DOM-200300003 Powerwing Fly Control 14" W x7" D x 36"x H



DOUBLE BARREL® VP Shelf Talker US-DBB-23060002 Shelf Talker Double Barrel 7.25" W x 5" H (visual area)



Ectoparasiticides Wobblers US-DBB-23060002 Wobblers 6" W x 6.25" H



Ectoparasiticides Aisle Invaders US-DBB-23060002 Aisle Invader 5.5" W × 9.75" H

# SELL SHEET



## SOCIAL

Lasting Defense for Your Beef Hero



## **MERCK MINUTE**



## **DIGITAL ADS**



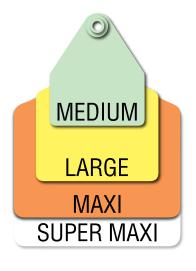
**Killer Line Up** 160x600, 300x250, 320x50, 728x90

4

# **ALLFLEX® Ear Tags**

#### ALLFLEX EAR TAGS ARE CATTLE PRODUCERS #1 CHOICE FOR EAR TAGS

The ALLFLEX brand from Merck Animal Health provides your customers with the tools they need to individually identify and manage each animal within a herd. As a result, this allows for more precise herd health records and better decision-making for improved animal health and productivity.



Click the tags to see all available sizes!

## **48 Inch Allflex Header**

#### Easy to install, helps orient traffic

- Foam core sign
- Magnetic base for easy installation
- Measures 46" W x 12" H

# **Information Panel**

#### Aids shopper choice

- Foam core sign
- Easily installs to shelf
- Measures 30" W x 5" H

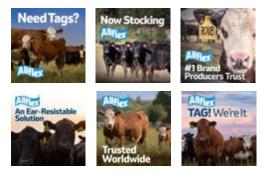
# Ear Tag Aisle Violator

#### To attract shopper attention

- Sturdy PVC diecut sign
- Attaches to pegboard
- Measures 7.5" W x 13.5" H



# SOCIAL





# **Branded Pegboard Skin**

#### Brands the space Allflex

- Pre-punched pegboard overlay
- Easily secures with pegs
- Measures 46" W x 76" H

#### Scan the code below to see all available merchandising options



# **Cattle Advertising**



## SOCIAL





**BOVILIS®** 

# Prevention is Key to Maxi Your Herd's Perform BOVILIS

117/

SAFE-GUARD®

**Cattle Herd Health** 





Scan for MORE



SAFE-GUARD® 160X600, 300X250, 728X90, 320X50

**DIGITAL ADS** 



**BOVILIS®** 160X600, 300X250, 728X90, 320X50

# **Cattle Merchandising**

# **BETTER HERD HEALTH**





**BOVILIS® Cooler Tray Labels** RET-BOVILIS-PRODUCT-TrayLabel-4661 3.95"W x 3.31" H 4" Cooler Tray

RET-4494 Cooler Tray- 4" Tray

## **GET VACCINATING RIGHT**



Flip Book US-NAL-200500007 8.5" W x 6.5" H



**BOVILIS® Cooler Door Decal** RET-4840-BOVILIS-Cooler Door Decal 14" W x 12" H

**Click images** to learn MORE!

# **Horse Health Focus**

#### THESE GREAT BRANDS STAY IN DEMAND.

For years, horse owners have trusted our safe and effective lines of equine vaccines and dewormers for their consistent quality, effectiveness and reliability.

# Deworm: Internal Parasite Control

Deworming your horse can be easier when you can choose the delivery method that works best for you and your horse. Fenbendazole is the only horse dewormer that comes in many forms and sizes, and is effective against the most common intestinal parasites of the horse.<sup>\*</sup>



# Vaccinate: Essential Disease Protection

The PRESTIGE<sup>®</sup> line of equine vaccines delivers industry-leading technology, and the influenza-containing PRESTIGE<sup>®</sup> vaccines include the most current equine influenza strains available.

# PRODUCTS FOR ESSENTIAL DISEASE PROTECTION



PRESTIGE® 5 + WNV 1mL Syringe UIN: 197924 UPC: 662858966831 10 X 1mL Syringe UIN: 197924 UPC: 662858966848 1X 10 mL Bottle UIN: 193718 UPC: 662858966824



PRESTIGE® 3 + WNV 1mL Syringe UIN: 192936 UPC: 6 62858966657 10 X1 mL Syringe UIN: 192936 UPC: 662858966633 1X10 mL Bottle UIN: 182299 UPC: 662858966626



# **Equine Advertising**



## MERCHANDISING



Mode of Action Shelf Kit RET-4870-MOA-Kit Dangler: 4" W x 8.5" H Aisle Invader: 7.75" W x 17.5" H



**Multi-Species Power Wing** SG-3301-POWERWING 14.44" W x 5.31" D x 56.38" H



Equine Power Wing EQ-SG-3387-POWERWING 6.13" W x 10.81" D x 53.81" H

PRESTIGE<sup>®</sup> Cooler Tray Labels RET-PRESTIGE-PRODUCT-TrayLabel-4661 2.95" W x 3.187" H

**3" Cooler Tray** RET-4494 Cooler Tray- 3" Tray

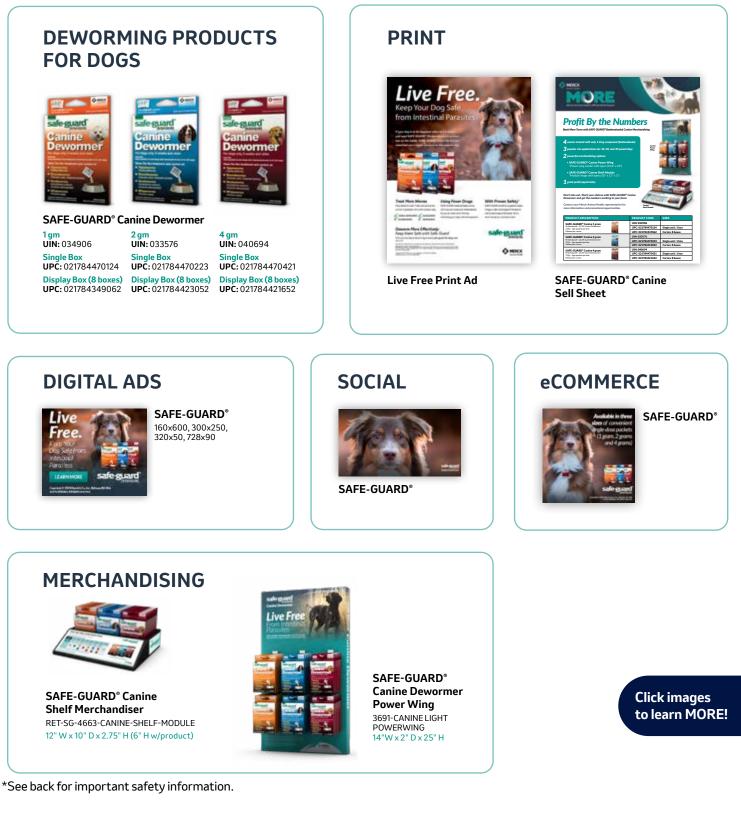


Equine Vaccine Comparison Chart US-PRT-230800004 8.5" W x 11" H

# **Dog Health Focus**

SAFE-GUARD® (fenbendazole) Canine Dewormer treats six species of the four major intestinal worm types common to the outdoor dog with only one compound: fenbendazole. Dog owners can treat more with less, minimizing their dog's chemical exposure.\*

SAFE-GUARD is safe for puppies six weeks of age or older and pregnant females as well as adult dogs of all breeds. So it's never too early — or too late — to start.

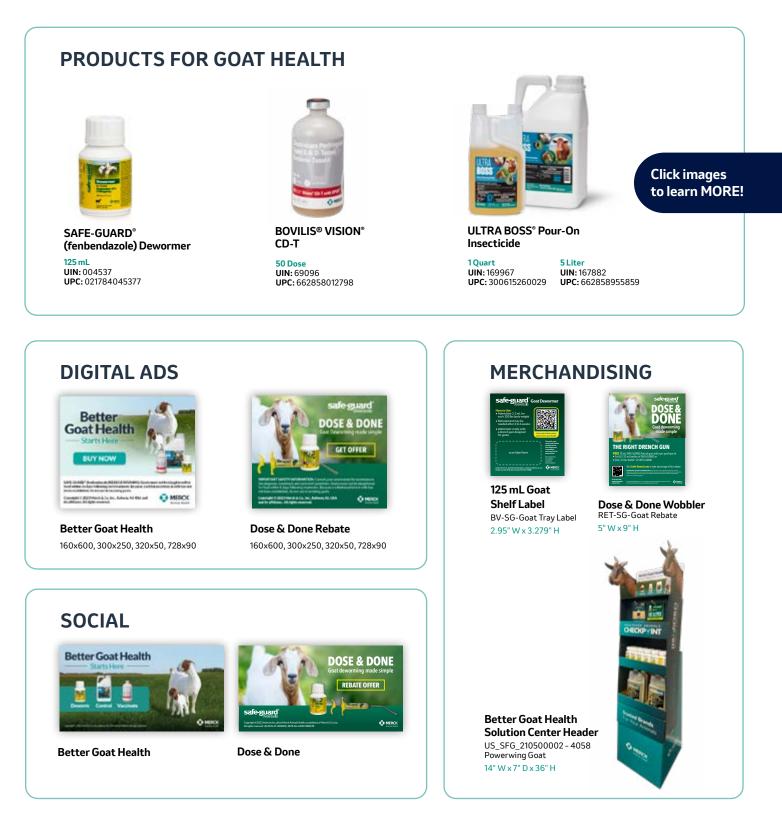


<sup>9</sup> 

# **Goat Health Focus**

Today's goat industry demands a strong herd health program. Effective deworming for internal parasites, vaccinating for clostridial diseases, and controlling of external parasites combined with good management is essential for goat health.

Merck Animal Health offers a triad of products created specifically to meet the health needs of goat producers everywhere.\*





## **\*IMPORTANT SAFETY INFORMATION**

#### CATTLE

SAFE-GUARD<sup>®</sup>: Do not use in beef calves less than 2 months old, dairy calves and veal calves. A withdrawal period has not been established for this product in pre-ruminating calves. Additionally, the following meat withdrawal and milk discard times apply: SAFE-GUARD Paste: Cattle must not be slaughtered for 8 days. For dairy cattle, the milk discard time is 96 hours. SAFE-GUARD Suspension: Cattle must not be slaughtered for 8 days. For dairy cattle, the milk discard time is 48 hours.

SAFE-GUARD® ENPROAL® Type C Medicated Block: Cattle must not be slaughtered for 11 days. For use in beef cattle only.

SAFE-GUARD<sup>®</sup> 20% Protein Type C Medicated Block: Cattle must not be slaughtered for 16 days. For use in beef cattle only. Safe-Guard Type A and other medicated feed products (pellets, cubes, free-choice mineral, or free-choice liquid): Cattle must not be slaughtered for 13 days. For dairy cattle, the milk discard time is 60 hours.

RALGRO® (zeranol implants): Not for use in humans. Keep out of reach of children. No withdrawal period is required when used according to labeling. Do not use in beef calves less than 2 months of age, dairy calves, and veal calves. A withdrawal period has not been established for this product in pre-ruminating calves. Do not use in replacement beef heifers after weaning or in dairy cows or replacement dairy heifers. Use in these cattle may cause drug residues in milk and/or calves born to these cows. Implant pellets subcutaneously in ear only. Any other location is a violation of Federal law. Do not attempt salvage of implanted site for human or animal food. Not approved for repeated implantation (re-implantation) with this or any other cattle ear implant within a single production phase as safety and effectiveness have not been evaluated. For complete safety information, refer to the product label.

#### CANINE

SAFE-GUARD®: For animal use only. Do not use in pups younger than 6 weeks. Do not deworm a dog or puppy that is sick. Approximately 1% of dogs had vomiting associated with the use of this product. Consult your veterinarian for help in the diagnosis, treatment and control of parasitism.

#### HORSE

SAFE-GUARD®/PANACUR®: Consult your veterinarian for the diagnosis, treatment and control of parasitism. Do not use in horses intended for human consumption.

#### GOAT

Consult your veterinarian for assistance in the diagnosis, treatment and control of parasitism. Goats must not be slaughtered for food within 6 days following treatment. Because a withdrawal time in milk has not been established, do not use in lactating goats.



Contact your Merck Animal Health representative or visit **MoreRetailPower.com** for more information.